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TO: ABC Members

CC:

FROM: Susan Claffey, Chief Business Officer
Email: sclaffey@americasblood.org; Phone: 202-654-2907

SUBJECT: ABC and IDM Extend Agreement & Add Prelude Donor Management System to Contract

ABC and IDM, Information Data Management, are very pleased to inform you that we have both extended our group purchasing agreement for an additional two years and added the new IDM donor room management system, *Prelude*, to our agreement.

ABC and IDM first signed a three year agreement for the Surround laboratory system in May of 2003. That agreement has been amended to extend the agreement to October 1, 2009 and to include discounts on the Prelude system for the ABC membership.

Prelude was designed to automate and manage the blood donation process. Prelude contains a Computer Assisted Self-Administered Donor Interview which guides the donor through the health history process. In addition, Prelude has the capability to support multi-lingual and multiple interview questionnaires including the standard and abbreviated Uniform Donor History Questionnaire (UDHQ).

Prelude supports a paperless blood donation process by performing a donor eligibility check; the recording of health history, examination & phlebotomy results; and the capture of donor's photograph and digitized signature. Prelude enforces and documents the lot release of every donation record; it reduces errors by preventing missing data and assures all donors have acceptable physical examination results.

Prelude gives remote mobile blood drives the same functions as fixed sites and synchronizes information with the main server. Prelude communicates with host donor systems downloading donor, donation and deferral information and uploading all the data collected from the donation. To ensure the security of the donor information, the database is encrypted.

Prelude is the first module launched in IDM's next generation Symphony Suite of products. In addition to providing new functionality not currently available, Symphony will also serve as a replacement to IDM's existing Select Series blood center information system. The IDM Symphony Suite will give blood centers the optimum combination of functionality and flexibility. It will have the ability to accommodate and anticipate increasingly stringent regulatory requirements while delivering an ongoing return on the blood center's information systems investment.